FINANCE & OPERATIONS BOARD ADVISORY COMMITTEE MEETING

Date: November 10, 2022 Time: 7:30 a.m. Place: District Office Board Room

Members Present:	Jason Anderson, Farah Azaz, Jason Gillam, Kyle Hayden, Sara Holmes,
	Bob Johnson, Jeremy McFadden, Jim McMullin, Carrie Myers, Lou Pisani,
	Charles Rathbun, Tom Robinett, Tamara Sandage, Jake Slobodnik
Members Absent:	Kasey Johnson, Michelle Mitchell, Brenda Stasiulis
Guests Present:	Jan Kessinger, Eric Punswick

1. Welcome and Agenda Review

- 2. Bond 2023 –Deputy Superintendent Kyle Hayden presented information about the 2023 Bond referendum including a short video highlighting the key projects. The committee discussed the timeline of the bond and how voters can vote on the referendum.
- 3. Human Resources Report Dr. Eric Punswick, Chief Human Resources Officer, presented national, state, and local data regarding teacher preparation and teacher supply and demand. He also shared Blue Valley Schools recruitment and retention efforts to assist with getting the very best to say "yes" to Blue Valley and make it a career destination place.
- 4. Elementary #24 BOTA Application Jeremy McFadden, Executive Director of Finance, reviewed the proposed Board of Tax Appeals application for Elementary School #24. The application is for additional local funding authority to address higher operating costs associated with extraordinary growth in the southern portion of Blue Valley. If approved by the Board of Education and the Board of Tax Appeals, the additional authority of \$3.3 million would be available beginning with the 2023-24 school year.
- **5. Bids and Contracts** Jake Slobodnik, Executive Director of Operations, and Jason Gillam, Director of Business Operations presented the following:

DESIGN & CONSTRUCTION CONTRACTS

Flexible Learning Environments from JE Dunn for TCE, WSE (Capital Expenditure \$4,320,728.00)

BIDS

19001 Middle School Yearbooks RFP Year 5 of 6 (Printing agreement 23/24) – from Herff Jones Inc. for Middle Schools (Activity Funds \$91,379.00 Estimated)

19002 High School Yearbooks RFP Year 5 of 6 (Printing agreement 23/24) – from Herff Jones Inc. for BVH, BVN, BVSW, BVW (Activity Funds \$272,261.00 Estimated)

21006 Property & Casualty Insurance Broker Services RFP – Year 3 of 5 from Thomas McGee for District Wide (Special Liability \$41,250.00)

23001 Integrated Library System RFP - Year 1 of 5 - from Mackin Book Company for District Wide (Capital Outlay \$91,420.68 Yr 1, \$1,800.13 Addl, \$93,220.81 Rev. Total)

23008 Visual Arts Equipment – from Hunt's Photo \$28,159.20, SHI \$10,440.60 for CAPS (Capital Outlay \$38,599.80)

23012 ES24 Library Shelving and Circulation Desk – from SSI Furnishings for Elementary 24 (Capital Expenditure \$59,571.29)

STATE & LOCAL CONTRACTS – PURCHASES

Anixter Inc. - Purchase of network data racks for Summer 2023 FLE construction. (Capital Expenditure \$59,316.00 Estimated)

Apple Inc. - Purchase of (400) iPads and cases for ES24 K-2 classrooms, POD's and PowerUp support. (Capital Expenditure \$198,080.00 Estimated)

Apple Inc. – Purchase of (1900) M1 256 gm MacBook Air devices and cases for the incoming 9th grade class. (Capital Expenditure \$1,795,995.00 Estimated)

Apple Inc. – Purchase of (200) Mac Mini devices for ES24 K-2 2 classrooms flat panels systems. (Capital Expenditure \$125,800.00 Estimated)

CDW-Government Inc. –Purchase of (400) Acer Chrome Books needed for the incoming 6th Grade Class 2023-2024 school year. (Capital Expenditure \$184,000.00 Estimated)

CDW-Government Inc. –Purchase of (1800) Acer Chrome Books needed to outfit ES24 when it opens. (Capital Expenditure \$839,700.00 Estimated)

ConvergeOne - Purchase of cyber security and threat intelligence core platform. (Capital Expenditure \$233,921.15)

Daktronics - Purchase to add panels to the back of BVW's video board for protective purposes. Originally reported in March 2022. (\$756,701.00 Original, \$5,520.00 Additional, \$761,951.00 Revised Total)

Earthwalk Communications - Purchase of iPad charging carts for ES24 classrooms. (Capital Expenditure \$35,158.00)

Vex Robotics - Upgrade of robotics equipment for middle schools industrial tech programs (Capital Outlay \$91,994.00)

Virco - Purchase of 140 sewing tables for middle school FACS rooms (Capital Outlay \$144,060.00 Estimated)

CONTRACTS

Blue Valley Recreation Commission - The District contracts an annual Field Use Agreement with Blue Valley Recreation Commission (BVRC). This contract will generate revenue estimated to be \$103,185.00 (Revenue)

<u>2022</u>	<u>2023</u>
\$87,774.95 Est. Rev.	\$103,185.00 Estimated Revenue

CBIZ Retirement Plan Services - Voluntary retirement savings plans - 403(b) Plan and 457(b) Plan Servicing Fee Agreement, effective 1/1/2023 (Special Reserve Healthcare Fund)

<u>2022</u> \$64,663.00 Est. 2023 \$66,500.00 Estimated

Delta Dental - Submission of the 2022 employee group dental insurance contract and renewal letter with Delta Dental of Kansas. (Employee Benefits/ Multiple Funds)

 2022
 2023

 \$1,382,584.00.00 Est.
 \$1,382,584.00 Estimated

Favorite Healthcare Staffing Inc. - A Middle School student needs full time nursing services. This is based on an IEP decision. (GH) (SPED)

<u>2021/2022</u>	2022/2023
N/A	\$75,000.00 Estimated

Favorite Healthcare Staffing Inc. - Favorite Healthcare Staffing will provide an agency nurse to fill in for a nurse going on FMLA beginning 10/30/22. (SPED)

<u>2021/2022</u>	<u>2022/2023</u>
N/A	\$88,000.00 Estimated

Harvest Technology Group - Content 360 user licensing for additional users to optimize business processes across the district using the electronic forms and workflows. (Capital Outlay)

<u>2021/2022</u>	2022/2023
\$34,385.25	\$47,262.50

Holmes Murphy - 2022 ACA Subscription Agreement with Holmes Murphy and Selerix to provide certain benefit reporting services per IRS rules. Holmes Murphy, the District's benefits consultant/broker pays the Selerix service fees.

<u>2022</u>	<u>2023</u>
\$0.00	\$0.00

Holmes Murphy - Direct software and service agreement with Selerix (benefits enrollment system vendor) and Holmes Murphy (benefits broker/consultant). Holmes Murphy, the district's benefits consultant/broker pays Selerix fees.

<u>2022</u>	<u>2023</u>
\$0.00	\$0.00

HomeTown Ticketing Inc.- HomeTown Ticketing provides an on-line ticketing platform for District events that require payment. Blue Valley does not be pay for the use of the system.

<u>2021/2022</u>	2022/2023
\$0.00	\$0.00

Kansas State School for the Blind - A para has been hired by KSSB to support a BV Student attending KSSB. Blue Valley SPED will pay the cost. Student (SC) (SPED)

<u>2021/2022</u>	<u>2022/2023</u>
\$0.00	\$46,000.00 Estimated

Panorama Education - This is a revision of our original contract with Panorama for \$72,525, which was reported in May 2022. Due to HB2567, we are no longer administering the student Panorama surveys, and instead are just administering the staff surveys (providing us data on the goal of staff retention). (Capital Outlay)

 2021/2022
 2022/2023

 \$55,425.00
 \$72,525.00 Original Cost

 \$-50,425.00 Deducted
 \$22,100.00 Revised Total

Price Chopper - This is three-year agreement between BVUSD and Price Chopper to provide advertising on the video boards at each high school and promotional signs and announcements at outdoor events. Price Chopper will pay \$25,000.00 per year. (Revenue)

<u>2021/2022</u>

N/A

2022/2023-2025/2026

\$75,000.00 Revenue

Scheels - This is a three-year agreement between BVUSD and Scheels to provide advertising on the video boards at each high school and promotional signs and announcements at outdoor events. Scheels will pay \$25,000.00 per year. (Revenue)

2021/2022	2022/2023-2025/2026
N/A	\$75,000.00 Revenue

Service Software Solutions LLC - The software is used for; evaluation, repairs, and replacement of equipment. This system keeps track of all of the O&M manuals, equipment information, parts schematics, work order history and management, technician interface live and for inspections, and catalog of the entire parts list for staff and contractor daily ordering of service and replacement materials. This software solution also helps with the long term evaluation of equipment, repair costs, frequency and replacement schedules. It also strategically projects the useful life of District equipment. Year 1 of 5 year agreement.(Capital Outlay)

<u>2021/2022</u>	<u>2022/2023</u>
\$76,000	\$52,860.00

The Standard - Submission of 2023 insurance policies and performance guarantees for:

- Voluntary Group Term Life (GTL) 2023 Est. Annual \$371,477
- Short-term Disability (STD) 2023 Est. Annual \$230,537
- Long-term Disability (LTD) 2023 Est. Annual \$32,217

Cost is based upon projected employee paid premium rates and projected participation. (Multiple Funds)

<u>2022</u>	
\$632,412.00 Est.	

2023 \$634,231.00 Estimated

Surency Life & Health Insurance Co. - Submission of the 2023 employee group vision insurance contract and renewal letter with Surency Life & Health. (Employee Paid Benefits/Multiple Funds)

<u>2022</u>	<u>2023</u>
\$298,334.00 Est.	\$298,334.00 Estimated

Synetic Technologies - Synetic Technologies will provide deployment services for 1,900 MacBook & MacBook Case for the 9 grade class. (23-032) (Capital Expenditure)

<u>2021/2022</u>	2022/2023
N/A	\$34,200.00 Estimated

University of Kansas Health System - This is a five-year agreement between BVUSD and University of Kansas to provide advertising on the video boards at each high school and promotional signs and announcements at outdoor events. The first-year payment is \$15,000.00, and the remaining payments will be 25,000.00 per year. (Revenue)

<u>2021/2022</u>	2022/2023-2026/2027
N/A	\$115,000.00 Revenue

University of Kansas Health System - This is a three-year extension of the agreement between BVUSD and The University of Kansas Health System to provide athletic training services to our 5 high schools and 9 middle schools. The agreement extends from 6/1/24-5/31/27. The cost is \$45,000.00 per year. (Activity Funds)

<u>2023/2024</u>	<u>2024/2025</u>
\$45,000.00	\$45,000.00 Year 1 Estimated

Varsity Spirit / Universal Cheerleaders Association - The Blue Valley North Cheerleading team will be attending the Universal Cheerleading Association High School Nationals in Orlando Florida from Feb 9-Feb 13, 2023. (Activity Funds)

<u>2021/2022</u>	<u>2022/2023</u>
\$32,000.00 Est.	\$34,175.00 Estimated

RESCIND

23007 Robotics Equipment – from Vex Robotics for Middle (Capital Outlay \$73,434.00)

The next Finance Committee meeting is scheduled for Thursday, December 8, 2022, at 7:30 a.m. in the District High Plains Room.